



## Key Teaming Partner

In today's ever-changing IT landscape, you need a partner you can trust to get the job done right. Comm-Works is that partner. Comm-Works provides the Federal Government with a complete source for its voice and data solutions. At Comm-Works, we recognize that secure and reliable solutions are a critical component of all government agencies. Our dedicated support teams and North American field force of 3,000 service partners representing 12,500 qualified technicians deliver a full suite of services to over 200,000 customer sites. With our extensive experience and North American reach, we can help you expand and enhance services to your customers.

We work with leading equipment manufacturers and providers to design, implement and support best-of-breed solutions to ensure your needs are met.



The Comm-Works' team has vast engineering and telecommunications industry experience, including on-staff Registered Communications Distribution Designers (RCDDs), Cisco Certified Internetwork Experts (CCIEs), Nortel Certified Support Specialists (NCSSs) and certified sales professionals.

Utilizing this expertise, Comm-Works will work with you to deliver the most cost-effective solution for your customer.

### Our solutions are based on the following platforms:

- VoIP
- PBX Systems
- Voice Mail
- Contact Centers
- Cable & Wire Infrastructure Inside/Outside Cable Plant
- IP Surveillance
- CCTV-Intelligent Surveillance Systems
- Facility Access
- Wireless
- Video Teleconferencing
- IPv6-Next Generation Internet Offerings
- CCTV-Intelligent Surveillance Systems

## PARTNER FOR PROFESSIONAL SERVICES

Comm-Works believes that every engagement is a performance, for that reason we bundle our service offerings into three main stages:

### FrontStage<sup>SM</sup>

Comm-Works' FrontStage is a suite of professional services based upon your customer's business requirements that provides the proper up-front planning necessary for a successful deployment. Leveraging our technology expertise and suite of professional services, we work with our partners to conduct **needs analysis, site surveys, network assessments**, and assist in the **system design**. The end result is a recommendation on the design, upgrade, configuration, and support of your customer's network.

### CenterStage<sup>SM</sup>

Management of **large-scale deployments, equipment sourcing and procurement**, and **system integration**. Comm-Works also offers expert program management, as well as professional, technical and administrative staffing services with a **24-hour Help Desk**. Take advantage of our maintenance offering which includes support and network managed services - utilizing our **24x7x365 Network Operations Center**.



### BackStage<sup>SM</sup>

BackStage is a suite of professional IT services that includes **warehousing, staging, and inventory and logistics management** services. Our state-of-the-art Logistics Center offers safe and secure storage of your customer's equipment inventory. We understand that our partner's needs may change month-to-month which is why our warehouse space is available on an as-needed basis. This flexibility will help to eliminate logistical challenges and save you and your customer the high cost of in-house warehouse facilities and personnel.

With advanced inventory management capabilities, web-based customer reporting and even customer accessible IP video cameras, you will always know that your customer's expansion plans are on track. Our team of professionals simulates your customer's specific environment, ensuring that every element is configured according to their specifications, and is updated and tested for rapid deployment and flawless performance.



## EFFECTIVELY SERVING THE FEDERAL GOVERNMENT

**We provide solutions to the following Government entities:**



### Comm-Works holds the following contracts:

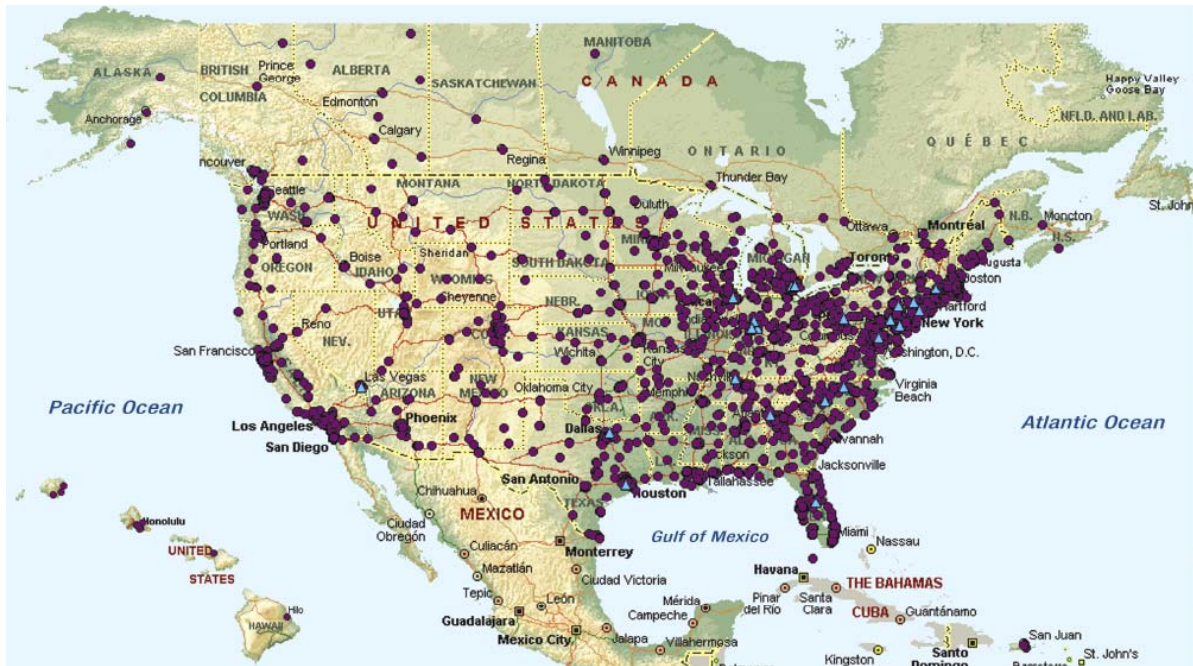
Federal Supply Service/General Services Administration: Schedule 70 – GS35F0124L  
 Federal Supply Service/General Services Administration: Schedule 70 – GS35F5519H (Onix)  
 Telecommunications Solutions Group: Seaport-e, Contract Number N00178-05-D-4612  
 Acolyst: Seaport-e, Contract Number N00178-05-D-4281, MOBIS, NIHECS III, CECOMR 2  
 Nortel Networks: Schedule GS-35F-0140L

### Comm-Works operates under the following NAICS Codes:

517911 Telecommunications Resellers	517919 VOIP Service Providers
238210 Wiring Installation Contractors	811213 Communication Equipment Repair and Maintenance
541618 Telecommunications Consulting Services	541512 Network Systems Integration Design Services
541330 Engineering Services	561621 Security Systems Services
517110 CCTV Services	541621 Security Systems Services
811212 Computer Repair and Maintenance	561320 Temporary Help Services

## UTILIZE OUR NATIONWIDE REACH

Serving over 200,000 locations Comm-Works leverages its network of 3,500 service partners throughout the United States. Whether your location is in the beltway or across the country, we have the right resource in the right place for a fast turnaround for implementation or service and repair needs.



## CONTACT US

To explore adding Comm-Works to your qualified group of teaming partners, please contact us at [governmentsolutions@comm-works.com](mailto:governmentsolutions@comm-works.com) or 1.800.394.4444.

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